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**EXPRESSION OF INTEREST (EoI) FOR PROVIDING FACILITY MAINTENANCE SERVICES AT ABOVE GROUND INSTALLATIONS (AGIs) ACROSS VARIOUS LOCATIONS OF RAJASTHAN AND GUJARAT**

**Cairn Oil and Gas**, a vertical of Vedanta Limited is the Operator at onshore block RJ-ON-90/1 located in Barmer & Jalore Districts in the state of Rajasthan and its pipeline operations in the state of Gujarat.

The operations of RJ‐ON‐90/1 block extends to Gujarat through ~700km long continuously heated crude oil pipeline for transporting crude oil produced at its Mangala processing terminal to various customers in Gujarat and coastal refineries. All along the pipeline, there are Above Ground Installations (AGIs) for generating power to keep the pipeline heated through SEHMS technology.

The Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the Competitive Bidding Process for the ‘‘**Provision of Facility Maintenance Services at various AGI locations across Rajasthan & Gujarat”**

The Scope of broadly includes provisioning of facility management services such as Housekeeping of Building and plant area, Greenbelt development/ maintenance, Sweet water supply and other associated services such as maintenance of RO, AC etc

Vedanta on behalf of the JV partners invites reputed Contractors with demonstrated HSE performance to express their interest to participate in pre-qualification as bidders and to participate in National Competitive Bidding Process (“NCB”) process.

Bidders are requested to submit the following pre-qualification documents as a minimum:

1. Letter of interest clearly indicating the Project reference.
2. Detailed Company Information with Organisation structure, List of manpower with CVs of key personnel, Support agencies and other facilities & resources.
3. Details of completion of similar type of services undertaken for minimum Three (03) years (in preceding 5 years) experience under headings:

a) Brief scope of work b) Value of work in INR c) Contractual Duration d) Clients names f) Contact details of the Client (Vedanta may approach the client directly for the feedback) g) Safety Certification h) HSE statistics, LTI graph etc.

1. HSE policy with statistics for last three years.
2. Details of availability of all resources (Equipment, manpower etc.)
3. Quality assurance & Quality control practices currently in place for the execution of similar work /services.
4. Valid Quality Certifications/ Accreditations etc.
5. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 3 (three) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest. The following financial evaluation criteria will be used for evaluation of financial standing and the vendors not meeting any of the criteria shall be disqualified from the bidding process –

Financial GO/NO-GO Criteria

* 1. Turnover - Turnover in each of the immediately preceding two (02) financial years should be equal to or more than the estimated Average Annual Contract value.
  2. Net Worth - Positive net worth in each of the immediately preceding two (02) financial years.
  3. Liquidity Ratio – Liquidity ratio in each of the preceding two (02) financial years should not to be less than 1.00.

Technical GO/NO-GO Criteria

1. Min 3 Years of continuous experience in previous 5 years in Provision of Facility Maintenance Services at Industrial Locations.

Also, note -

1. Standalone financials of the bidding entity only will be considered.
2. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:

a) Submission of Financial guarantee in the form of 10% Bank guarantee of Annualized Contract Value.

b) Commitment Letter from Parent/Company to provide financial support to the bidding entity.

1. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
2. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the “**Evince Interest**” link for the corresponding EOI listing on the Cairn India Limited website i.e. [**http://www.cairnindia.com**](http://www.cairnindia.com) and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn’s e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.

**Website Media**